

# EXAMPLE 1 - EMAIL QUOTE REQUEST

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Jane Pillinger

**From:** Carly Simonot  
**Sent:** 20 March 2018 10:00  
**To:** Jane Pillinger  
**Subject:** FW: Quotes Please

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**From:** Ollie Broughton [<mailto:olliebroughton@platinumhyundai.co.uk>]  
**Sent:** 19 December 2016 11:57  
**To:** [carly.simonot@renrodmg.co.uk](mailto:carly.simonot@renrodmg.co.uk)  
**Subject:** Quotes Please

Hi Carly,

Please can I have a 48m PCP quote @10k Pa and 60m HP quote a customer , I need to email it to them.  
Their name is Soraya Kakhi,  
Mercedes SLK, LR63 LZL, 28,633 miles, £14,495 with a £2,500 deposit.

Thank you

Ols

**Ollie Broughton**  
**Platinum Hyundai & Vauxhall Frome**  
**(t) 01373 463351**  
**(f) 01373 462001**  
[olliebroughton@platinumhyundai.co.uk](mailto:olliebroughton@platinumhyundai.co.uk)  
**Manor Road, Marston Trading Estate, Frome, BA11 4BN**



# EXAMPLE 2 - QUOTE CUSTOMER NAME + ADDRESS PRINTS ON QUOTES



051530  
Platinum - Vauxhall/Trowbridge  
MERIDIAN MOTOR PARK  
NORTH BRADLEY  
TROWBRIDGE  
BA14 0BJ  
01225759515

Mr PAUL HALLETT  
15 LOCKS HILL  
FROME  
SOMERSET  
BA111NA

19 March 2018

Barclays Partner Finance Motor Loan quotation

Dear Mr PAUL HALLETT,

Thank you for asking for a quotation for finance through Barclays Partner Finance. The details are provided below. If you would like to make any amendments we will be happy to provide a revised quotation. The quotation is valid for 48 hours. If you'd like to proceed please call us so a credit application can be completed.

Vehicle: VAUXHALL GRANDLAND X HATCHBACK (2017-)  
Registration Number: WM67RXD

Total Cash Price (Inc VAT)	(A)	£24,041.00
Less Deposit	(B)	£500.00
Amount of Credit	(C)	£23,541.00
Add:		
Interest	(D)	£4422.16
Credit facility fee	(E)	£0.00
Completion fee	(F)	£10.00
Total charge for credit (D+E+F)	(G)	£4,432.16
Balance Payable (C+G)	(H)	£27,973.16
Total amount payable (B+H)	(I)	£28,473.16

## TYPICAL 6.9 % APR

Payable by	1 monthly payment of	£410.17
Followed by	47 monthly payments of	£410.17
Followed by	1 final payment of	£8,285.00

The Credit Facility fee forms part of the monthly payments.

The completion fee is payable in addition to and at the same time as the final payment.  
Credit facilities are available subject to status to UK residents aged 18 and over.

**BE SURE YOU CAN AFFORD THE REPAYMENTS BEFORE ENTERING INTO A CREDIT AGREEMENT**

Yours sincerely,

Authorised Signatory

# EXAMPLE 2 - QUOTE

## NO CUSTOMER INFORMATION PRINTS ON GMAC/Vauxhall QUOTES

### VEHICLE DETAILS

TOYOTA AURIS HATCHBACK 1.33 Dual VVTi Icon 5dr (2012 - 2015)

REG. NO.

WN14TFA

### Representative Example of Conditional Sale

48 Monthly Payments of	£155.47
On the Road Cash Price	£7,915.00
Deposit	£2,000.00
Amount of Credit	£5,915.00
Interest Charges	£1,242.28
Arrangement Fee (usually payable in addition to the first monthly payment)	£152.50
Credit Arrangement Fee (usually payable in addition to the final monthly payment)	£152.50
Fixed Rate of Interest	5.25% pa
Duration of Agreement	48 months
Total Amount Payable	£9,462.28
Representative APR	12.6% APR

Ask us for a tailored quote to suit your needs

Available at participating retailers only. Offer is subject to availability and may not apply to all retailer stocks. Finance provided by GMAC UK plc, P.O. Box 6666, Cardiff, CF15 7YT. Finance applicants must be 18 or over. Finance subject to status and terms and conditions. Deposit shown for illustrative purposes; with a lower deposit monthly payments will be higher.

**GMAC**

# EXAMPLE 3

Finance Company	Quotes on 3rd party finance system, retained for:	Customer proposal information on 3rd party finance system, retained for:	Customer Finance Documents on 3rd party finance system, retained for:
Toyota	If quote used to propose customer on finance, <b>6 years</b> from end of contract. <b>3 years</b> from inception if not taken up.	If proposal decline/or finance not taken up. <b>4 years</b> from date information proposed.	<b>6 years</b> from end of contract
Vauxhall	Not cancelled off of the system at present.	If proposal decline/or finance not taken up. <b>10 years</b> from date information proposed.	10 years from end of contract
RCI	If quote used to propose customer on finance, <b>6 years</b> from end of contract. <b>6 years</b> from inception if finance not taken up.	If proposal decline/or finance not taken up. <b>6 years</b> from date information proposed.	<b>6 years</b> from end of contract
VWFS	Not cancelled off of the system at present.	Not cancelled off of the system at present.	Not cancelled off of the system at present.
Santander			
Barclays	If quote used to propose customer on finance, <b>6 years</b> from end of contract. <b>6 years</b> from inception if finance not taken up.	If proposal decline/or finance not taken up. <b>6 years</b> from date information proposed.	<b>6 years</b> from end of contract

# EXAMPLE 4



Vs.01 13/11/2017

Date: Dealership: **HYUNDAI CHIPPENHAM**Sales Executive: 

## PERSONAL DETAILS

Title:  First Name:  Married:  Single:  Co-hab:  Divorced:  Widowed: D-o-B:  Surname:  Tel:  Mobile: 

## CURRENT ADDRESS DETAILS

Address:  Monthly rent/mortgage: £  Number of Dependents: Postcode:  Years:  Months:  Owner:  Tenant:  Parents:  Tied: 

## PREVIOUS ADDRESS (If less than 3 years at current address).

Address:  Years:  Mths: Postcode:  Years:  Months:  No. Credit Cards: 

## EMPLOYMENT DETAILS

Occupation:  Gross Annual Income: £  Account No. (8 digits):  Sort Code (6 digits): Employed:  Self Employed:  Bank Name: Current Employers Name:  Bank Address: Current Employers Address:  Years:  Mths: Postcode:  Tel No:  Years:  Months:  No. of Doors:  CC: 

## PREVIOUS EMPLOYMENT (If less than 3 years at current job).

Occupation:  Gross Annual Income: £  Registration number:  Date of reg: Employed:  Self Employed:  Mileage:  Chassis: Current Employers Name:  Current Finance Provider:  Current Finance Repayments: £ Current Employers Address:  Current Finance Repayments: £ Postcode:  Tel No:  Years:  Months:  Finance Type: HP / PCP

## MARKETING PREFERENCES

BY EMAIL  EMAIL ADDRESS:  VAT:  Mileage per Annum: BY POST  BY TEXT  BY PHONE  GAP:  Term: SMART/SMART BODYSHOP:  GFV: G3:  Rate: ALLOY WHEEL:  Repayment: £ WARRANTY:  Spread Fees:  YES  NO RFL Inc 1st Reg:  Total OTR: Part Exchange Value:  Settlement: Cash Deposit:  Finance Balance: £ FDA: Finance Balance: £ 

## DECLARATION

Are you aware of any future obligations that may impede your ability to make the repayments: YES  NO The selected product has been fully explained, is suitable for my needs and the repayments meet my budget: YES  NO 

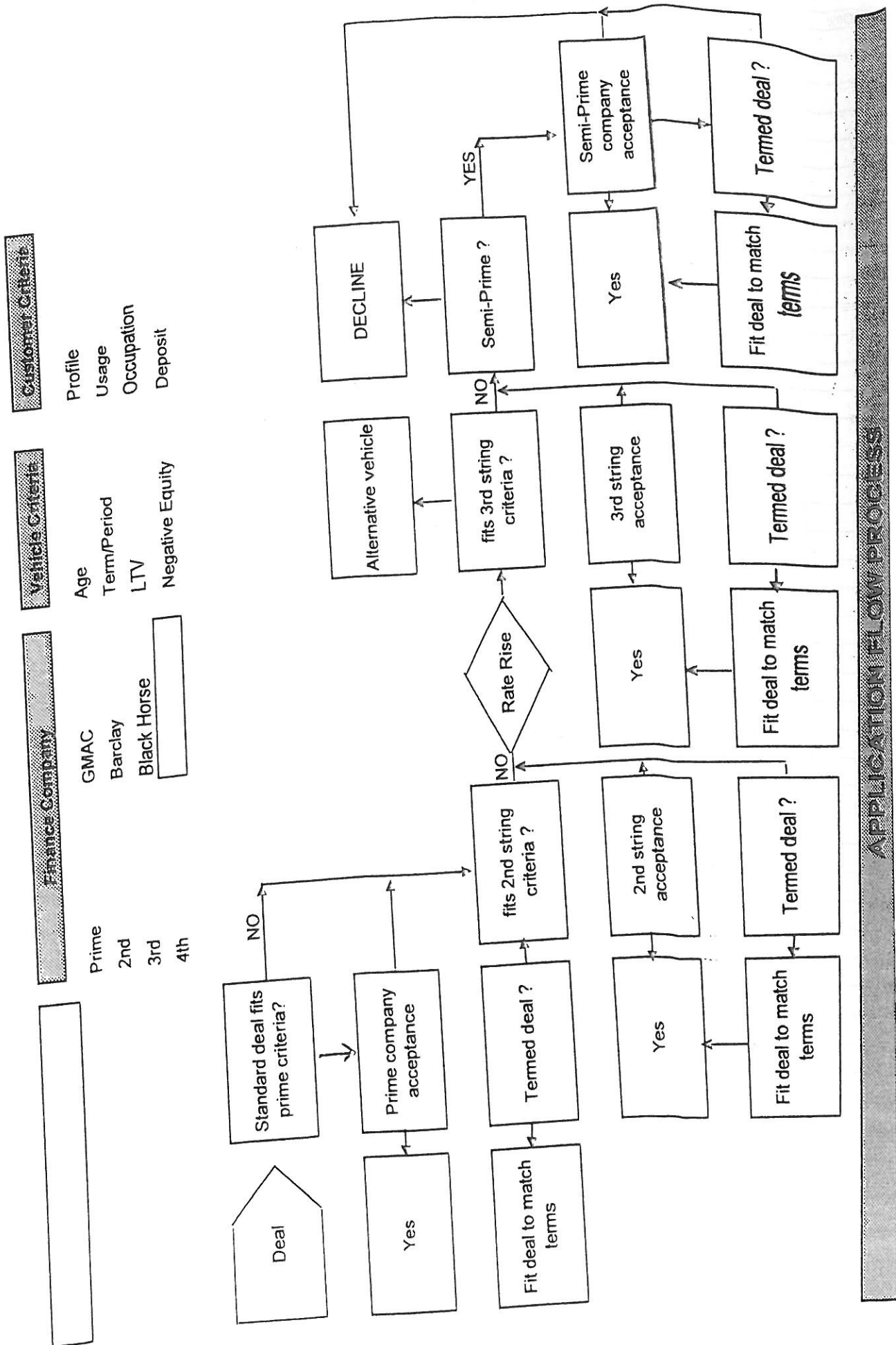
The information that you have provided will be disclosed to a restricted panel of lenders for the purpose of considering this credit application. Platinum may apply to more than one lender on your behalf if we see fit or it is necessary to enter into/or conclude the contract. Lenders may use this information to carry out searches with credit reference agencies. A record of those searches will be kept on the Credit Reference and may be taken into consideration when applying for credit at a later date. I am aware that insurance is optional and not a condition of the credit facility also that any premiums will attract interest at the prevailing rate.

I confirm that the information I have supplied is true and complete and that I have read the full data protection disclosure.

Customer Signature: Date:



# EXAMPLE 5





# EXAMPLE 6

## VAUXHALL FINANCE



### Card Data Security Cover

#### Instructions (continued on reverse)

1. Open the security cover
2. Insert card in a slot that only shows the last 4 digits, the name & expiry date\* when the cover is closed
3. The account and sort code details must not be visible
4. Scan the front of the security cover
5. Turn over and scan/copy the back of the security cover

\*If the expiry date is hidden when the cover is closed, please ensure that the card has not expired



# EXAMPLE 6

**VAUXHALL  
FINANCE**



## Card Data Security Cover

### Instructions (cont.)

6. The signature must be clearly visible
7. The last 3 security numbers must not be visible
8. Scan/copy the back of the security cover
9. Return the card to customer, when both sides have been scanned
10. Upload both scanned copies on to Genesis

**VAUXHALL  
FINANCE**



**If you have any questions please contact your  
Account Manager or call us on 0344 871 7777**

GMAC UK plc  
Vauxhall Finance is a trading style of GMAC UK plc